



FOR IMMEDIATE RELEASE

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**LEASETEAM, INC. ATTAINS GOLD CERTIFIED
PARTNER STATUS IN MICROSOFT PARTNER PROGRAM**

***Equipment Finance Solutions Provider Distinguishes Itself by Earning Microsoft
Competencies in ISV/Software Solutions and Microsoft Business Solutions***

Omaha, NE November 24, 2004 -- LeaseTeam, Inc., the premier end-to-end software solution provider to the equipment finance industry, today announced it has attained Gold Certified status in the Microsoft Partner Program with competencies in ISV (Independent Software Vendor)/Software Solutions and Microsoft Business Solutions. This status recognizes LeaseTeam's expertise and total impact in the technology marketplace. As a Gold Certified partner, LeaseTeam has demonstrated expertise with Microsoft technologies and proven ability to meet customers' needs. Microsoft Gold Certified Partners receive a rich set of benefits, including access, training and support, giving the company a competitive advantage in the marketplace.

Since 1989, LeaseTeam, Inc. has provided equipment finance software solutions and services to companies throughout the United States and Canada, enabling those customers to streamline processes, reduce costs and improve performance. LeaseTeam's integrated end-to-end solution allows leasing and finance companies of all sizes to successfully manage lease origination and portfolio management needs, thereby generating new efficiencies throughout their organizations, with their partners, vendors and funding sources.

"We are extremely pleased to have attained Gold Certified status in the Microsoft Partner Program," said LeaseTeam president Russ Hallberg. "The program recognizes LeaseTeam's track record of success in delivering Microsoft-based solutions, backed by customer references. It focuses on our ability to serve our customers and drive their business success. Our goal at LeaseTeam is to provide our customers with the competitive advantages that our Gold Certified status provides, further enhancing the services we offer."

"Customers are looking for partner companies that can bridge the gap between their business demands and technology capabilities. They need to trust in someone that can act as an expert adviser for their long-term strategic technology plans. Microsoft Gold Certified Partners, which have certified expertise and direct training and support from Microsoft, can build a positive customer experience with

our technologies,” said Allison Watson, vice president of the Worldwide Partner Sales and Marketing Group at Microsoft Corp. “Today, Microsoft recognizes LeaseTeam as a new Microsoft Gold Certified Partner for demonstrating its expertise in providing customer satisfaction with Microsoft products and technology.”

As one of the requirements for attaining Gold Certified Status, LeaseTeam had to declare a Microsoft Competency. Microsoft Competencies are designed to help differentiate a partner’s capabilities with specific Microsoft technologies to customers looking for a particular type of solution. Each competency has a unique set of requirements and benefits, formulated to accurately represent the specific skills and services that partners bring to the technology industry.

The Microsoft ISV/Software Solutions Competency recognizes the skill and focus partners bring to a particular solution set. Microsoft Gold Certified Partners that have obtained this competency have a successful record of developing and marketing packed software based on Microsoft technologies.

“Solutions Competencies are an important way for Microsoft to better enable ISVs to meet customer needs,” said Sanjay Parthasarathy, corporate vice president of the Platform Strategy & Partner Group at Microsoft. “They allow ISVs to keep and win customers with their deep knowledge of solutions-based Microsoft platform technologies. Microsoft has a long history of working closely with ISV partners to help deliver compelling solutions and applications to our mutual customers, and the Solutions Competencies are an important step in continuing to enhance vital relationships with ISVs worldwide.”

LeaseTeam’s second Microsoft Competency, Microsoft Business Solutions, is designed for partners with proven expertise in designing and/or implementing enterprise resource planning (ERP) and customer relationship management (CRM) capabilities with Microsoft Business Solutions technologies. Microsoft solutions partners have capitalized on this opportunity to help organizations develop and build integrated ERP and CRM solutions around Microsoft technology. The Microsoft Business Solutions Competency allows partners to identify their unique, proven proficiency in deploying Microsoft Business Solutions applications.

"Microsoft partners that specialize in business applications meet a unique market need," said Tami Reller, corporate vice president of Microsoft Business Solutions. “We are rolling out programs and initiatives such as the Microsoft Business Solutions competency that are designed not only to bring continuity to partners in how they work with us, but also to provide partners with a way to showcase their expertise in ERP and CRM to customers who depend on them for services.”

The Microsoft Partner Program was launched in December 2003 and represents Microsoft’s ongoing commitment to the success of partners worldwide. The program offers a single, integrated

partnering framework that recognizes partner expertise, rewards the total impact that partners have in the technology marketplace, and delivers more value to help partners' businesses be successful.

LeaseTeam, Inc. is a privately held company incorporated in 1989 with headquarters based in Omaha NE. Key software products include Lease Sales Manager One™, LeasePlus One™ and Reporting Database System™. LeaseTeam products are the preferred software for more than 300 equipment leasing companies throughout the U.S. and Canada. For more information, visit our Web site at www.lease-team.com or call (402) 493-3445.

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